

## **Structured Product Details**

Name Reverse Exchangeable Notes linked to Sears Holdings Corp.

 Issue Size
 \$735,000

 Issue Price
 \$1,000

 Term
 3 Months

 Annualized Coupon
 15.60%

 Pricing Date
 January 10, 2012

 Issue Date
 January 13, 2012

 Valuation Date
 April 10, 2012

IssuerJPMorganCDS Rate51.71 bpsSwap Rate0.58%

April 13, 2012

Reference Asset

Initial Level
Conversion Price
Trigger Price
Dividend Rate
Implied Volatility
Delta¹

Sears Holdings Corp.'s
stock
\$30.46
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Fair Price at Issue \$981.44 Realized Return 16.81%

CUSIP 48125VJJ0 SEC Link www.sec.gov/Archives/edgar/ data/19617/000119312512010403/ d281944d424b2.htm

## Related Research

Maturity Date

#### Research Papers:

www.slcg.com/research.php

- "Are Structured Products Suitable for Retail Investors?" December 2006.
- "Structured Products in the Aftermath of Lehman Brothers," November 2009.
- "What TiVo and JP Morgan Teach Us about Reverse Convertibles," June 2010.

# Reverse Exchangeable Notes linked to Sears Holdings Corp.

# Description

Report Prepared On: 10/29/12

JPMorgan issued \$735,000 of Reverse Exchangeable Notes linked to Sears Holdings Corp. on January 13, 2012 at \$1,000 per note.

These notes are JPMorgan-branded reverse convertibles. Reverse convertibles pay periodic interest coupons and at maturity convert into shares of the reference security if the price of the reference stock at the notes' maturity is below its price when the notes were issued and had closed below a specified "trigger" during the term of the notes.

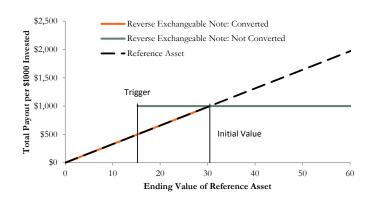
These 3-month notes pay monthly coupons at an annualized rate of 15.60%. In addition to the monthly coupons, at maturity on April 13, 2012 investors will receive the market value of 32.83 shares of Sears Holdings Corp.'s stock if on April 10, 2012 Sears Holdings Corp.'s stock price closes below \$30.46 (Sears Holdings Corp.'s stock price on January 10, 2012) and had ever closed at or below \$15.23 during the term of the notes. Otherwise, investors will receive the \$1,000 face value per note.

# **Valuation**

This JPMorgan reverse convertible linked to Sears Holdings Corp.'s stock can be valued as a combination of a note from JPMorgan and a short down-and-in, at-the-money put option on Sears Holdings Corp.'s stock. For reasonable valuation inputs this note was worth \$981.44 per \$1,000 when it was issued on January 13, 2012 because investors were effectively being paid only \$36.20 for giving JPMorgan an option which was worth \$54.76.

There is no active secondary market for most structured products. Structured products, including this note, therefore are much less liquid than simple stocks, bonds, notes and mutual funds. Investors are likely to receive less than the structured product's estimated market value if they try to sell the structured product prior to maturity. Our valuations do not incorporate this relative lack of liquidity and therefore should be considered an upper bound on the value of the structured product.

#### Payoff Curve at Maturity



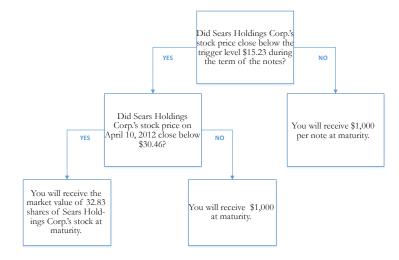
The payoff diagram shows the final payoff of this note given Sears Holdings Corp.'s stock price (horizontal axis). For comparison, the dashed line shows the payoff if you invested in Sears Holdings Corp.'s stock directly.

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## Maturity Payoff Diagram

Sears Hold- ings Corp.'s	Converted Note Payoff	Non-Con- verted Note
Stock	140tc 1 ayon	Payoff
\$0.00	\$0.00	
\$3.05	\$100.00	
\$6.09	\$200.00	
\$9.14	\$300.00	
\$12.18	\$400.00	
\$15.23	\$500.00	\$1,000.00
\$18.28	\$600.00	\$1,000.00
\$21.32	\$700.00	\$1,000.00
\$24.37	\$800.00	\$1,000.00
\$27.41	\$900.00	\$1,000.00
\$30.46	\$1,000.00	\$1,000.00
\$33.51	\$1,000.00	\$1,000.00
\$36.55	\$1,000.00	\$1,000.00
\$39.60	\$1,000.00	\$1,000.00
\$42.64	\$1,000.00	\$1,000.00
\$45.69	\$1,000.00	\$1,000.00



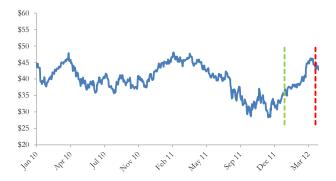
The contingent payoffs of this Reverse Exchangeable Note.

# **Analysis**

This reverse convertible's 15.60% coupon rate is higher than the yield JPMorgan paid on its straight debt but, in addition to JPMorgan's credit risk, investors bear the risk that they will receive shares of Sears Holdings Corp.'s stock when they are worth substantially less than the face value of the note at maturity.

Investors purchasing reverse convertibles effectively sell put options to JPMorgan and post the note's issue price as collateral to secure satisfaction of the investors' obligations under the option contracts. JPMorgan pays investors a "coupon" that is part payment for the put options and part interest on the investors' posted collateral. This reverse convertible is fairly priced if and only if the excess of the reverse convertible's "coupon rate" above the interest JPMorgan pays on its straight debt equals the value of the put option investors are giving to JPMorgan. Whether the reverse convertible is suitable or not is equivalent to whether selling put options on the reference stock at the option premium being paid by JPMorgan was suitable for the investor.

# JPMorgan's Stock Price



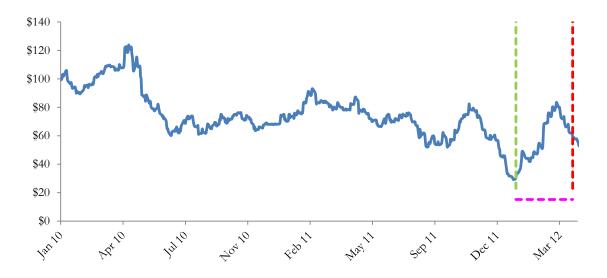
The graph above shows the adjusted closing price of the issuer JPMorgan for the past several years. The stock price of the issuer is an indication of the financial strength of JPMorgan. The adjusted price shown above incorporates any stock split, reverse stock split, etc.

## JPMorgan's CDS Rate



Credit default swap (CDS) rates are the market price that investors require to bear credit risk of an issuer such as JPMorgan. CDS rates are usually given in basis points (bps). One basis point equals 0.01%. Higher CDS rates reflect higher perceived credit risk, higher required yields, and therefore lower market value of JPMorgan's debt, including outstanding Reverse Exchangeable Note. Fluctuations in JPMorgan's CDS rate impact the market value of the notes in the secondary market.

## Sears Holdings Corp.'s Stock Price

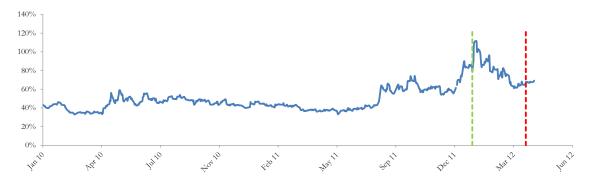


The graph above shows the historical levels of Sears Holdings Corp.'s stock for the past several years. The final payoff of this note is determined by Sears Holdings Corp.'s stock price at maturity. Higher fluctuations in Sears Holdings Corp.'s stock price correspond to a greater uncertainty in the final payout of this Reverse Exchangeable Note.

## Realized Payoff

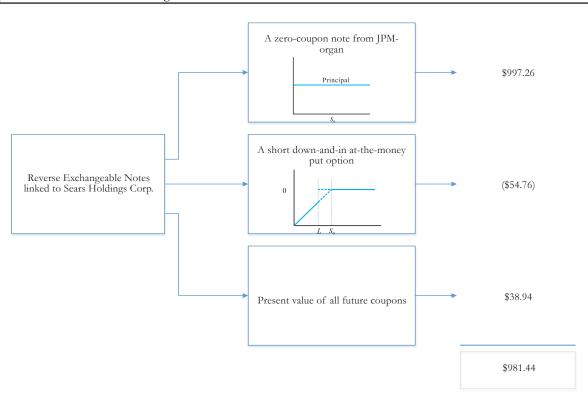
This note matured on April 13, 2012 and investors received \$1,000.00 per note.

## Reference Asset Sears Holdings Corp.'s Stock's Implied Volatility



The annualized implied volatility of Sears Holdings Corp.'s stock on January 10, 2012 was 78.84%, meaning that options contracts on Sears Holdings Corp.'s stock were trading at prices that reflect an expected annual volatility of 78.84%. The higher the implied volatility, the larger the expected fluctuations of Sears Holdings Corp.'s stock price and of the Note's market value during the life of the Notes.

#### Decomposition of this Reverse Exchangeable Note



This note can be decomposed into different components, and each component can be valued separately. The chart above shows the value of each component of this Reverse Exchangeable Note.

- 1. Delta measures the sensitivity of the price of the note to the Sears Holdings Corp's stock price on January 10, 2012.

  2. CDS rates can be considered a measure of the probability that an issuer will default over a certain period of time and the likely loss given a default. The lower the CDS rate, the lower the default probability. CDS rate is given in basis points (1 basis point equals 0.01%), and is considered as a market premium, on top of the risk-free rate, that investors require to insure against a potential default.

  3. Fair price evaluation is based on the Black-Scholes model of the Sears Holdings Corp's stock on January 10, 2012.

  4. Calculated payout at maturity is only an approximation, and may differ from actual payouts at maturity.

  5. Our evaluation does not include any transaction fees, broker commissions, or liquidity discounts on the notes.